BUSINESS/& ACADEMIA ENGAGEMENT

Business & University Collaboration

Full AMUK members have the opportunity to pitch technology and business problems to universities within the AMUK network with the aim of providing university students the opportunity of working on real world challenges. This has the added benefit of allowing companies to have their specific problems addressed by some of the most aspiring minds in the country.

AMUK University Challenge

An annual challenge for university members of AMUK, based around real industry challenges.

Broker Company Tours and Guest Speakers

The association will help broker company visits and guest lecturers for school, college and university members of AMUK.

Travel Grant

The association will also provide matched funding for students from school, college and university members of AMUK to visit the MACH exhibition. Exact details of the grant will be released in the run up to MACH.

MEMBERSHIP CRITERIA

Full AMUK membership is open to any company which works within the Additive eco-system and is based in the UK. This includes companies which research, develop, supply, or use the technology, and spans the use of materials through to the post-processing and testing of finished parts. Companies providing additive-specific training are also eligible.

Associate AMUK membership is available to companies which do not fit the above criteria, such as trade magazine publishers, banks, marketing companies or advisory services, but which still wish to be part of the AMUK network.

> PLEASE GET IN TOUCH WITH US TODAY TO DISCUSS HOW OUR ASSOCIATE MEMBERSHIP WORKS.



Additive UK

CONTACT US

For more information on AMUK membership please contact Joshua Dugdale by emailing am-uk@mta.org.uk

Additive

UK

Manufacturing

Additive Manufacturing UK 62 Bayswater Road

London W2 3PS

T: +44 (0)20 7298 6400 E: am-uk@mta.org.uk

AMUK

() (in



am-uk.org.uk





Additive Manufacturing UK –

Membership benefits





ABOUT US:

AIMED AT HELPING A WIDE VARIETY OF BUSINESSES THRIVE. AMUK PROVIDES AN EXCITING RANGE OF SERVICES TO ITS MEMBERS. THE SERVICES HAVE BEEN SPECIFICALLY DESIGNED IN CONSULTATION WITH THE AMUK MEMBERSHIP AND ARE FOCUSED ON THREE AREAS:







BUSINESS SUPPOR

BUSINESS INTELLIGENCE

BUSINESS PROMOTION

BUSINESS SUPPORT

HR and Legal Support

HR and Legal support are provided for our members by Croner – an awardwinning HR, employment law and Health and Safety company. Members benefit from access to advice for any HR, employment law or health and safety guery; advice on tax and VAT guestions; Croner's webinar programme and its nationwide seminar events programme.

Training

We have established relationships with several training providers offering access to high quality general and technical training for our members at discounted rates. To find out more about the training currently accessible through this scheme, please get in touch with us.

Business Insurance

By partnering with an insurance company that has expert knowledge of Additive technology and UK manufacturing, AMUK members qualify to receive specialist insurance.

Venture Capital Investment Pitching Support

The exciting potential offered by Additive Manufacturing means it is a sector attracted to investors. AMUK has contacts within the VC community interested in investing in the new technology or business ideas around Additive technologies. AMUK will support members pitching to investors to maximise their chances of success.

Additional benefits include:

- The lowest possible premiums
- The widest available insurance cover
- The best service and advice
- The fastest and most efficient claims service
- Access to Risk Managers and Claims Handlers who understand the specific needs of UK manufacturing.

BUSINESS INTELLIGENCE

Marketing Intelligence

Through our partnership with the MTA, we have a direct link to CECIMO - the European association for Additive Technology. CECIMO runs a biannual survey, gathering data on the trends within the Additive market. AMUK members can freely access this data as well as have it expertly analysed and presented at our AMUK members forum.

Research and Development

We have close links with multiple research institutions across the UK and abroad, which work with the latest Additive technology, processes and materials. Our members can access information on the latest development trends by attending the biannual AMUK members forum, or through our online membership portal.

Government Funding Advice

We have established close links with UK Research and Innovation (UKRI) - the nondepartmental public body which provides funding. Our members can learn about the latest funding opportunities within UKRI, through attendance to the biannual AMUK members forum, or through the online membership portal where the information is made freely available.

Networking Opportunities

Every six months we will host the AMUK membership forum. This is where members have the opportunity to come together and discover more about current trends and information within the Additive technology sector. As part of this forum. members have the opportunity to deliver a five-minute pitch to other members, helping raise awareness of who they are, what they do, and what they are looking for. We will also look to host other smaller events throughout the year to provide networking opportunities for members.

BUSINESS PROMOTION

Membership Directory

During each membership year, we will produce a comprehensive directory of the membership and their capabilities. This will be distributed at trade shows and events.

Email Marketing

Each of our members is entitled to send one E-shot annually to the additive contacts on the MACH database.

Membership Spotlight Series

The spotlight series showcases a member and their capabilities. These are promoted via both social media, and our links into relevant media organisations. This is an ongoing series and is updated on a regular basis.

Valuechain

Members can create an online profile on the Valuechain portal. This essential tool supports the AMUK network as it provides a space for companies to engage and collaborate with others within the network, as well as giving them the opportunity to respond to any tenders which go live on the portal.

International Pavilions

AMUK will organise pavilions at international trade shows to aid members in broadening their customer base.

Sector Promotional Events

We run events looking to promote Additive technology to different sectors within the UK supply chain. AMUK members benefit from attending and presenting at these events, providing important networking opportunities.

Additive International Partnership

AMUK has partnered with the Additive International Conference to offer AMUK members a 30% discount on delegate places at Additive International as well as Preferential rates on AMUK members sponsoring Additive International.

MTA Members Events including the MACH Exhibition and **Engineering Supply Chain Show**

As part of the MTA Group of Associations, our members are entitled to specially discounted rates for MTA events. These afford members important opportunities to network with the wider engineering and manufacturing community. For the biennial MACH Exhibition, AMUK members are entitled to a 20% discount if they exhibit within the MACH Additive Zone or a 15% discount if they exhibit within the Engineering Supply Chain (ESC) Show.

Rapid News Partnership

AMUK has partnered with the Rapid News Group, owners and organisers of TCT 3Sixty to offer members a range of benefits, as follows:

- Free subscription to the TCT Magazine
- 30% discount on rate card prices on all TCT Media
- 30% discount on rate for TCT 3Sixty
- 20% discount on rate for Interplas and Med-Tech Innovation Expo
- 20% Discount on the TCT at Formnext Conference Delegate Rate.
- Opportunities to participate in AMUK members panel session at TCT 3Sixty
- Opportunities to exhibit at AMUK members pavilions at Rapid+TCT, TCT Asia and TCT Japan